

STANDARD TERMS OF ENGAGEMENT

These are sample standard Terms of Engagement. They are provided by way of illustration only and each law practice is free to adopt the Terms of Engagement it wishes, subject to the obligations of lawyers under the Lawyers and Conveyancers Act and the Rules of Conduct and Client Care for Lawyers.

These Standard Terms of Engagement ("Terms") apply in respect of all work carried out by us for you, except to the extent that we otherwise agree with you in writing.

1 Services

The services we are to provide for you are outlined in our engagement letter. Please note that we do not provide Financial Advice to our clients.

2 Financial

2.1 Fees

The fees we will charge or the manner in which they will be arrived at, are set out in our engagement letter.

If the engagement letter specifies a fixed fee, we will charge this for the agreed scope of our services. Work which falls outside that scope will be charged on an hourly rate basis. We will advise you as soon as reasonably practicable if it becomes necessary for us to provide services outside the agreed scope and, if requested, give you an estimate of the likely amount of the further costs.

Where our fees are calculated on an hourly basis, the hourly rates are set out in our engagement letter. The differences in those rates reflect the experience and specialisation of our professional staff. Time spent is recorded in 6 minute units, with time rounded up to the next unit of 6 minutes.

2.2 Disbursements and expenses

In providing services we may incur disbursements or have to make payments to third parties on your behalf. These will be included in our invoice to you when the expense is incurred. We may require an advance payment for the disbursements or expenses which we will be incurring on your behalf.

2.3 GST (if any)

Is payable by you on our fees and charges.

2.4 Invoices

We will send interim invoices to you, usually monthly and on completion of the matter, or termination of our engagement. We may also send you an invoice when we incur a significant expense.

2.5 Payment

Invoices are payable within 5 days of the date of the invoice, unless alternative arrangements have been made with us, in clear funds (direct credit is preferred). We may require interest to be paid on any amount which is more than 5 days overdue. Interest will be calculated at the rate of 5% above our firm's main trading bank's credit card (visa) rate as at the close of business on the date payment became due.

In consideration of accepting your instructions to act, you warrant our invoices will be paid on these terms. Where you are a trust, each of the Trustees (jointly and severally) are personally liable to pay our invoice. Where you are a company, each of the directors personally (jointly and severally) guarantee payment.

By instructing us, you authorise us to deduct from any funds held on your behalf in our trust account any fees, expenses or disbursements for which we have provided an invoice.

2.6 Security:

We may ask you to pre-pay amounts to us, or to provide security for our fees and expenses. You authorise us:

- to debit against amounts pre-paid by you; and
 - to deduct from any funds held on your behalf in our trust account
- any fees, expenses or disbursements for which we have provided an invoice.

2.7 Third Parties:

Although you may expect to be reimbursed by a third party for our fees and expenses, and although our invoices may at your request or with your approval be directed to a third party,



nevertheless you remain responsible for payment to us if the third party fails to pay us.

3 Confidentiality

We will hold in confidence all information concerning you or your affairs that we acquire during the course of acting for you. We will not disclose any of this information to any other person except:

- to the extent necessary or desirable to enable us to carry out your instructions; or
- to the extent required by law or by the Law Society's Rules of Conduct and Client Care for Lawyers.

Confidential information concerning you will as far as practicable be made available only to those within our firm who are providing legal services for you.

We will of course, not disclose to you confidential information which we have in relation to any other client.

4 Termination

You may terminate our retainer at any time.

We may terminate our retainer in any of the circumstances set out in the Law Society's Rules of Conduct and Client Care for Lawyers

If our retainer is terminated you must pay us all fees due up to the date of termination and all expenses incurred up to that date; and you indemnify us accordingly.

9 General

These Terms apply to any current engagement and also to any future engagement, whether or not we send you another copy of them.

We are entitled to change these Terms from time to time, in which case we will send you amended Terms, or notification of those terms being available on our Website. Such publication on our website shall be deemed notification. You acknowledge that we retain copyright in any material, solutions and documents prepared by us on your behalf. You further consent to us sending you electronic messages in respect of our firm, its services and the law generally. In the event you elect to unsubscribe to receive commercial electronic messages from us, in all other respects you hereby confirm acceptance of our Standard Terms of Engagement (including any subsequent variations).

Our relationship with you is governed by New Zealand law and New Zealand courts have non-exclusive jurisdiction. Any action against our firm may only be effected in New Zealand.

5 Retention of files and documents

You authorise us (without further reference to you) to destroy all files and documents for this matter (other than any documents that we hold in safe custody for you) 7 years after our engagement ends, or earlier if we have converted those files and documents to an electronic format.

6 Conflicts of Interest

We have procedures in place to identify and respond to conflicts of interest. If a conflict of interest arises we will advise you of this and follow the requirements and procedures set out in the Law Society's Rules of Conduct and Client Care for Lawyers.

7 Duty of Care

Our duty of care is to you and not to any other person. Before any other person may rely on our advice, we must expressly agree to this.

8 Trust Account

We maintain a trust account for all funds which we receive from clients (except monies received for payment of our invoices). If we are holding significant funds on your behalf we will normally lodge those funds on interest bearing deposit with a bank. In that case we will charge an administration fee of 5% of the net interest derived.

